

White Oak India Pioneers Equity Portfolio

Performance (%) ¹⁻⁹	Oct 2023	2023 YTD	2022	2021	2020	2019	Inception CAGR	Abs
Portfolio	-2.6	8.7	-6.6	34.4	34.9	13.3	16.5	117.7
S&P BSE 500 TRI	-2.9	9.4	4.8	31.6	18.4	9.0	14.0	94.5
Outperformance (bps)	+26	-73	-1137	+281	+1651	+434	+255	+2322

Other Indices

S&P BSE 100 Largecap	-2.7	5.4	5.5	26.9	16.6	11.8	12.6	83.4
S&P BSE 150 Midcap	-3.5	21.9	3.6	48.6	26.3	0.9	18.9	141.2
S&P BSE 250 Smallcap	-2.7	26.4	-1.0	59.1	27.9	-8.4	17.9	131.3

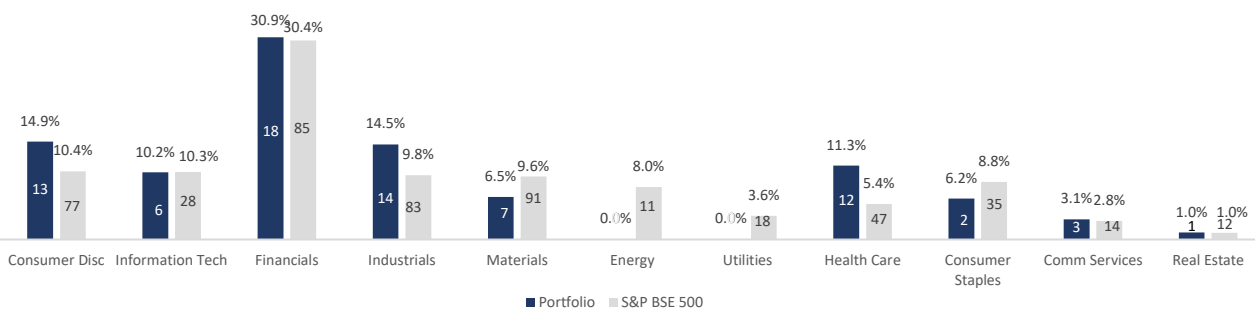
Market Cap Attribution Since Inception (%)¹¹

	Portfolio		Benchmark		Attribution		
	Avg Wt	Total Return	Avg Wt	Total Return	Selection Effect	Allocation Effect	Total Return
Large Cap	59.5	125.9	79.4	93.7	16.0	-0.1	15.9
Mid Cap	24.0	217.4	13.9	108.2	23.5	3.0	26.5
Small Cap	14.1	163.2	6.7	66.5	15.5	-5.1	10.5
Cash/Fut/Other	2.4	0.0	0.0	0.0	-	-	-6.4
Total	100.0	140.8	100.0	94.4	55.0	-8.5	46.4

Sector-wise Attribution Since Inception (%)¹²

	Portfolio		Benchmark		Attribution		
	Avg Wt	Total Return	Avg Wt	Total Return	Selection Effect	Allocation Effect	Total Return
Comm Services	2.5	101.0	2.7	73.4	0.0	-0.8	-0.8
Cons Disc.	13.2	101.6	8.8	91.1	1.5	1.1	2.6
Cons Staples	7.9	95.5	9.0	75.9	2.3	-1.5	0.7
Energy	0.0	0.0	9.5	86.8	0.0	0.2	0.2
Financials	32.0	125.6	31.5	74.4	17.6	-0.2	17.4
Health Care	10.6	253.0	5.4	86.5	12.8	10.8	23.5
Industrials	7.9	133.2	7.3	149.4	-3.7	0.7	-3.0
Information Tech	14.6	177.8	11.9	111.6	12.1	2.2	14.2
Materials	8.1	208.6	9.6	119.3	0.4	-0.2	0.3
Real Estate	0.8	171.4	0.7	165.8	0.5	-0.5	0.0
Utilities	0.0	0.0	3.5	143.7	0.0	-2.3	-2.3
Cash/Fut/Other	2.4	0.0	0.0	0.0	-	-	-6.4
Total	100.0	140.8	100.0	94.4	43.5	2.9	46.4

Sector Exposure⁹



Top 20 Holdings & Key Contributors / Detractors

Scrip Name	Weight (%)	Scrip Name	Weight (%)
ICICI Bank	8.1	Info Edge India	2.0
HDFC Bank	6.7	Kotak Mahindra Bank	2.0
Nestle India	5.2	Bajaj Finserv	1.9
Tata Consultancy Serv	3.8	Persistent Systems	1.9
Titan Company	3.6	Astral	1.6
Maruti Suzuki India	3.1	Garware Technical Fibres	1.6
Cholamandalam Inv	3.0	Grindwell Norton	1.5
Larsen And Toubro	2.4	Ajanta Pharma	1.4
Coforge	2.2	CG Power And Industrial	1.4
Abbott India	2.1	Cipla	1.3
Total		56.9	

Investment Objective

The objective of the strategy is to achieve long term capital appreciation by primarily investing in 'listed securities' in India.

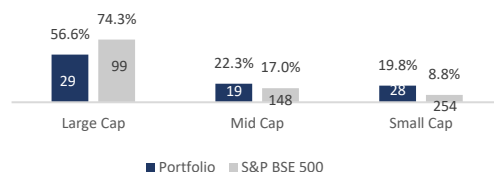
Portfolio Facts

Structure:	Discretionary PMS
Firmwide AUM: ^{3,5}	₹ 55,970 Cr
WO India Pioneers Equity AUM: ³	₹ 6,973 Cr
Minimum Investment:	INR 50 Lakhs
Benchmark:	S&P BSE 500 TR

Portfolio Characteristics¹⁰

Wt. Av. Market Cap (INR Cr)	268,428
No. of Holdings	76
Standard Deviation (SI):	Portfolio : 18.4 / S&P BSE 500 : 19.3
Sharpe Ratio (SI):	Portfolio : 0.64 / S&P BSE 500 : 0.47
Beta (SI):	0.89
ROE (FY 23):	18.4%
PE (FY 24):	25.0
Projected Revenues (3 Yr CAGR):	14.5%
Projected Earnings (3 Yr CAGR):	16.4%

Market Cap Classification⁹



Classification as per Securities and Exchange Board of India (SEBI) guidelines for Mutual Funds. Additional information on the classification methodology is available upon request.

October 2023 Key Contributors	Ending Weight (%)	Total Return (%)	Contribution to Alpha (bps)
Nestle India	5.2	+7.7	+43
Persistent Systems	1.9	+6.3	+14
Sonata Software	1.1	+9.1	+11
Titan Company	3.6	+1.3	+10
Five-Star Business Finance	1.2	+6.1	+9

October 2023 Key Detractors	Ending Weight (%)	Total Return (%)	Contribution to Alpha (bps)
Syngene International	1.1	-15.4	-14
CG Power & Industrial Sol	1.4	-11.8	-12
BEML	1.0	-12.8	-11
Cholamandalam Inv	3.0	-6.6	-11
Saregama India	1.0	-11.1	-9

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Performance Review

The portfolio was down 2.6% in October 2023, outperforming the benchmark by 26 bps. The key contributors include Nestle (+7.7%), Persistent Systems (+6.3%), and Sonata Software (+9.1%), whereas Syngene International (-15.4%), CG Power and Industrial Sol (-11.8%), and BEML (-12.8%) were the key detractors.

Year-to-date, the portfolio was up 8.7%, underperforming the benchmark by 73bps. The key contributors include Cholamandalam Investment (+57.7%), Persistent Systems (+60.9%), and Nestle (+24.2%), whereas Ambuja Cements (-18.5%), Dixon Technologies (-30.8%), and Saregama (-12.0%) were the key detractors.

Market Review

In October 2023, S&P BSE 500 TR index was down 2.9%. S&P BSE 100 LargeCap was down 2.7%, S&P BSE 150 MidCap down 3.5%, and S&P BSE 250 SmallCap down 2.7%.

In Oct 2023, Foreign Institutional investors (FIIs) were net sellers to the tune of US\$2.6bn, while net buying by domestic institutional investors (DIIs) was US\$3.4bn. For the month, the Rupee depreciated by 0.3% while the 10-year G-Sec yields rose from 7.2% to 7.3%. Commodities declined, with Brent and S&P GSCI Industrial Metals Index down 5.2% and 3.5%, respectively.

For the month, Real Estate, Consumer Staples and Consumer Discretionary outperformed, while Health Care, Utilities and Industrials underperformed. Large caps have outperformed mid and small caps, while State-owned entities underperformed their private peers.

Notes:

(1) Performance is calculated basis time weighted rate of return method net of all fees and expenses; Individual client performance may differ. Past performance is not indicative of future results. Performance shown since September 27, 2018, as client monies were managed from this date. Performance related information provided herein is not verified by SEBI. Returns have been calculated using Time Weighted Rate of Return (TWRR) method as prescribed by SEBI. Note: The performance reporting of the portfolio approach is revised basis SEBI Circular vide SEBI/HO/IMD/IMD-PoD-2/P/CIR/2022/172 dated December 16, 2022. Past performance is not a reliable indicator of future results. Please note that performance of your portfolio may vary from that of other investors and that generated by the Investment Approach across all investors because of 1) the timing of inflows and outflows of funds; and 2) differences in the portfolio composition because of restrictions and other constraints. Performance relative to other Portfolio Managers within the selected Strategy : [Click Here](#). (2) S&P BSE 500 Total Returns Index. CAGR : Compound Annual Growth Rate (3) All data is as of 31 October 2023. (4) All returns and % changes are in INR terms unless otherwise stated. (5) Refers to aggregate assets under management or advisory for White Oak Capital Management Consultants LLP and WhiteOak Capital Asset Management Limited (6) Source: Bloomberg, Factset. Further details are available upon request (7) Inception Date : September 27, 2018 (8) Returns for 1 year and less than 1 year are absolute returns, while more than 1 year are CAGR. (9) The number inside the bars denote the number of companies in each classification. (10) SI : Since Inception (11) FactSet's Attribution Analysis. Performance is gross of fees, taxes and expenses. Market Cap Classification as per Securities and Exchange Board of India (SEBI) guidelines for Mutual Funds. Performance related information provided herein is not verified by SEBI. (12) Factset's Attribution Analysis: GICS Classification. (13) Source: Bloomberg, further details are available upon request. Performance is gross of fees, taxes and expenses. Performance related information provided herein is not verified by SEBI.

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