White Oak India Pioneers Equity ESG Portfolio

Portfolio Performance ¹⁻⁸	YTD 2022	Part 2021	Inception Absolute
Portfolio	-12.2%	2.5%	-10.0%
S&P BSE 500 TR	-4.9%	3.1%	-2.0%
Outperformance (bps)	-730	-58	-805
Other Indices			
S&P BSE 100 LargeCap	-4.0%	2.0%	-2.1%
S&P BSE 150 MidCap	-6.8%	5.7%	-1.4%
S&P BSE 250 SmallCap	-11.4%	10.1%	-2.4%

Note : The format of the performance table is changed w.e.f May 31, 2022, to have a consistency of representation across all the product materials.

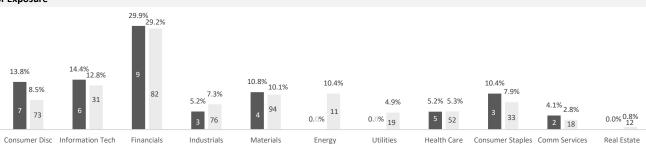
Market Cap Attribution Since Inception (%)¹¹

	Portfolio		Benchmark		Attribution		
	Avg Wt	Tot Return	Avg Wt	Tot Return	Selection Effect	Allocation Effect	Tot Return
Large Cap	58.2	-8.1	78.0	-1.6	-3.8	-0.1	-3.9
Mid Cap	24.3	-12.8	14.6	-1.7	-2.8	0.0	-2.8
Small Cap	11.3	3.1	7.5	-6.2	1.2	-0.2	1.0
Cash/Fut/Other	6.3	0.0	0.0	0.0	-	-	0.5
Total	100.0	-7.2	100.0	-2.0	-5.5	0.3	-5.2

Sector-wise Attribution Since Inception (%)12

	Portfolio		Benchmark		Attribution		
	Avg Wt	Tot Return	Avg Wt	Tot Return	Selection Effect	Allocation Effect	Tot Return
Comm Services	2.7	-0.6	2.9	0.6	0.0	0.0	0.0
Consumer Disc	12.1	-3.0	8.2	10.7	-1.7	0.5	-1.2
Consumer Stp	10.0	-10.8	7.5	-1.6	-0.9	0.0	-0.9
Energy	0.0	0.0	9.3	15.6	0.0	-1.5	-1.5
Financials	30.5	-5.3	29.7	-7.8	0.8	0.0	0.8
Health Care	4.2	-29.6	5.5	-15.1	-0.7	0.1	-0.6
Industrials	3.0	-19.6	7.3	4.1	-0.9	-0.3	-1.2
Information Tech	20.9	-10.8	13.9	-9.7	-0.2	-0.3	-0.5
Materials	10.3	-0.7	10.6	-8.6	0.8	0.0	0.8
Real Estate	0.0	0.0	0.9	2.5	0.0	0.0	0.0
Utilities	0.0	0.0	4.1	37.0	0.0	-1.3	-1.3
Cash/Fut/Other	6.3	0.0	0.0	0.0	-	-	0.5
Total	100.0	-7.2	100.0	-2.0	-2.9	-2.4	-5.2

Sector Exposure⁹



Portfolio S&P BSE 500

Top 20 Holdings & Key Contributors / Detractors				May 2022	Ending	Total	Contribution to
				Key Contributors	Weight (%)	Return (%)	Alpha (bps)
Scrip Name	Weight (%)	Scrip Name	Weight (%)	Fine Organic Industries	3.5	+8.5	+40
ICICI Bank	9.5	Persistent Systems	2.8	ICICI Bank	9.5	+1.3	+26
Nestle India	6.2	Hindustan Unilever	2.7	Abbott India	2.7	+3.8	+20
Titan Company	5.5	Abbott India	2.7	HDFC Life Insurance	2.9	+3.1	+17
Infosys	5.4	Mphasis	2.4	Saregama India	2.0	+2.0	+13
HDFC Bank	5.1	Campus Activewear	2.4	May 2022	Funding a	Tatal	Contribution to
Asian Paints	4.4	Axis Bank	2.2	May 2022 Key Detractors	Ending Weight (%)	Total Return (%)	Contribution to Alpha (bps)
Cholamandalam Inv	4.1	Dixon Technologies India	2.2	Astral	3.0	-19.7	-56
Fine Organic	3.5	Bajaj Finance	2.1	Asian Paints	4.4	-11.7	-29
Astral	3.0	Info Edge India	2.1	Titan Company	5.5	-9.9	-28
HDFC Life Insurance	2.9	Saregama India	2.0	Metropolis Healthcare	0.7	-32.6	-27
Total			73.5	Persistent Systems	2.8	-13.0	-27



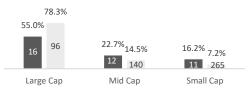
Investment Objective

The objective of the strategy is to achieve long term capital appreciation by primarily investing in 'listed securities' in India. Since sustainability of returns and corporate governance form an important element of our investment philosophy, the investment approach integrates Environment, Social, and Governance ("ESG") factors in decision-making process in selection of any security in the portfolio.

Portfolio Facts

Structure:	Discretionary PMS
Firmwide AUM: ^{3,5}	₹ 40,812 Cr
WO India Pioneers Eq ESG AUM: ³	₹8 Cr
Minimum Investment:	INR 50 Lakhs
Exit Load:	Nil
Benchmark:	S&P BSE 500 TR
Portfolio Characteristics ¹⁰	
Wt. Av. Market Cap (INR Cr)	207,830
No. of Holdings	39
ROE (FY 22):	20.2%
PE (FY 23):	22.9
Projected Revenues (3 Yr CAGR):	16.0%
Projected Earnings (3 Yr CAGR):	19.7%

Market Cap Classification⁹



Portfolio S&P BSE 500

Classification as per Securities and Exchange Board of India (SEBI) guidelines for Mutual Funds. Additional information on the classification methodology is available upon request.

These materials are provided solely for information purposes of the recipient, and it should not be construed as an investment advice and form a primary basis for any person's or investor's investment decisions. See the important disclaimer at the end of this Factsheet.

White Oak India Pioneers Equity ESG Portfolio

Market Review

In May, S&P BSE 500 TRI index was down 4.2%. S&P BSE 100 LargeCap was down 3.7%, S&P BSE 150 MidCap down 4.9%, and S&P BSE 250 SmallCap down 8.1%.

FIIs were net sellers to the tune of US\$4.6bn in May 2022 while net buying by local mutual funds was US\$2.9bn. For the month, the Rupee depreciated by 1.6% while the benchmark 10-year G-Sec yields rose from 7.2% to 7.4%.¹³

Commodities were mixed, with Brent up 15% and the S&P GSCI Industrial Metals Index down by 6%.

In a reversal of sorts, sectors such as utilities and materials underperformed the market even as government owned companies continued to outperform.

Consumer staples, consumer discretionary and financials also outperformed the market. On a YTD basis though, utilities is the best performing sector while IT Services is the worst performing sector.

Performance Review

The portfolio was down 5.0% in May, underperforming the benchmark by -79bps. The key contributors include Fine Organic Industries (+8.5%), ICICI Bank (+1.3%), and Abbott India (+3.8%) whereas Astral (-19.7%), Asian Paints (-11.7%), and Titan Company (-9.9%) were the key detractors.

Year-to-date, the portfolio is down 12.2%, underperforming the benchmark by -730bps. The key contributors include Cholamandalam Investment (+30.8%), Fine Organic Industries (+31.1%), and ICICI Bank (+1.7%) whereas Coforge (-33.2%), Persistent Systems (-23.0%), and Dixon Technologies (-30.0%) were the key detractors.

Notes:

(1) Performance is calculated basis time weighted rate of return method net of all fees and expenses; Individual client performance may differ. Past performance is not indicative of future results. Performance shown since September 1, 2021, as client monies were managed from this date. Performance related information provided herein is not verified by SEBI. Returns have been calculated using Time Weighted Rate of Return (TWRR) method as prescribed by SEBI (2) S&P BSE 500 Total Returns Index. CAGR : Compound Annual Growth Rate (3) All data is as of 31 May 2022. Part 2021 : From September 1, 2021, till December 31, 2021 (4) All returns and % changes are in INR terms unless otherwise stated. (5) Refers to aggregate assets under management or advisory for White Oak Capital Management Consultants LLP. (6) Source: Bloomberg, Factset. Further details are available upon request (7) Inception Date : September 1, 2021 (8) Returns for 1 year and less than 1 year are absolute returns, while more than 1 year are CAGR. (9) The number inside the bars denote the number of companies in each classification. (10) SI : Since Inception (11) FactSet's Attribution Analysis. Performance is gross of fees, taxes and expenses. Market Cap Classification as per Securities and Exchange Board of India (SEBI) guidelines for Mutual Funds. Performance related information provided herein is not verified by SEBI. (12) Factset's Attribution Analysis: GICS Classification. (13) Source: Bloomberg, further details are available upon request. Performance is gross of fees, taxes and expenses. Performance related information provided herein is not verified by SEBI.

Terms & Conditions with respect to this Factsheet:

The purpose of this Factsheet is to provide some key information of an Investment Approach offered by White Oak Capital Management Consultants LLP (White Oak Capital Management). The Factsheet is purely for information purposes and should not be construed to be investment recommendation/advice or an offer or solicitation of an offer to buy/sell any securities or invest in this Investment Approach. This Factsheet is for the personal information of the authorized recipient(s) and is not for public distribution and should not be reproduced or redistributed to any other person or in any form without prior permission of White Oak Capital Management. While reasonable endeavors have been made to present reliable data in the Factsheet, but White Oak Capital Management does not guarantee the accuracy or completeness of the data in the Factsheet. White Oak Capital Management or any of its connected persons including its subsidiaries or associates or partners or employees shall not be in any way responsible for any loss or damage that may arise to any person from any inadvertent error in the information contained, views and opinions expressed in this Factsheet. Past performance should not be taken as an indication or guarantee of future performance, and no representation or warranty, express or implied, is made regarding future performance. Information, opinions and estimates contained in this Factsheet reflect a judgment of its original date of publication by White Oak Capital Management and are subject to change without notice. This Factsheet is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to local law, regulation or which would subject White Oak Capital Management and its affiliates to any registration or licensing requirement within such jurisdiction The product described herein may or may not be eligible for sale

This Factsheet is qualified in its entirety by the Disclosure Document/ Portfolio Management Agreement and other related documents, copies of which will be provided to prospective investors. All investors must read the detailed Disclosure Document/Portfolio Management Agreement including the Risk Factors and consult their tax/legal advisors, before making any investment decision/contribution to be managed under the Portfolio Management Services offered by White Oak Capital Management. Capitalized terms used herein shall have the meaning assigned to such terms in the PPM and other documents.

Portfolio Manager: White Oak Capital Management Consultants LLP

Contact Details – Registered and Corporate Office - Unit 6 B2/B3, 6th Floor, Cnergy Building, Appasaheb Marathe Marg, Prabhadevi, Mumbai - 400 025. Tel: (91-22) 62308100

Investor Queries - Email: <u>contact@whiteoakindia.com</u> Registration Details – INP000005865

Direct Investment: For availing Portfolio Management Services you can reach us directly without any third-party intermediation by emailing us at <u>contact@whiteoakindia.com</u> or by calling us on <u>+91-22-62308100</u>.