## White Oak India Pioneers Equity ESG Portfolio

| Portfolio Performance <sup>1-8</sup> | YTD<br>2022 | Part<br>2021 | Inception<br>Absolute |
|--------------------------------------|-------------|--------------|-----------------------|
| Portfolio                            | -12.2%      | 2.5%         | -10.0%                |
| S&P BSE 500 TR                       | -4.9%       | 3.1%         | -2.0%                 |
| Outperformance (bps)                 | -730        | -58          | -805                  |
| Other Indices                        |             |              |                       |
| S&P BSE 100 LargeCap                 | -4.0%       | 2.0%         | -2.1%                 |
| S&P BSE 150 MidCap                   | -6.8%       | 5.7%         | -1.4%                 |
| S&P BSE 250 SmallCap                 | -11.4%      | 10.1%        | -2.4%                 |

Note : The format of the performance table is changed w.e.f May 31, 2022, to have a consistency of representation across all the product materials.

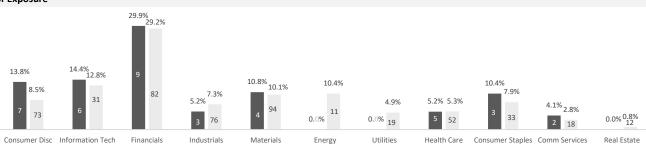
### Market Cap Attribution Since Inception (%)<sup>11</sup>

|                | Portfolio |               | Benchmark |               | Attribution         |                      |               |
|----------------|-----------|---------------|-----------|---------------|---------------------|----------------------|---------------|
|                | Avg Wt    | Tot<br>Return | Avg Wt    | Tot<br>Return | Selection<br>Effect | Allocation<br>Effect | Tot<br>Return |
| Large Cap      | 58.2      | -8.1          | 78.0      | -1.6          | -3.8                | -0.1                 | -3.9          |
| Mid Cap        | 24.3      | -12.8         | 14.6      | -1.7          | -2.8                | 0.0                  | -2.8          |
| Small Cap      | 11.3      | 3.1           | 7.5       | -6.2          | 1.2                 | -0.2                 | 1.0           |
| Cash/Fut/Other | 6.3       | 0.0           | 0.0       | 0.0           | -                   | -                    | 0.5           |
| Total          | 100.0     | -7.2          | 100.0     | -2.0          | -5.5                | 0.3                  | -5.2          |

### Sector-wise Attribution Since Inception (%)12

|                  | Portfolio |               | Benchmark |               | Attribution         |                      |               |
|------------------|-----------|---------------|-----------|---------------|---------------------|----------------------|---------------|
|                  | Avg Wt    | Tot<br>Return | Avg Wt    | Tot<br>Return | Selection<br>Effect | Allocation<br>Effect | Tot<br>Return |
| Comm Services    | 2.7       | -0.6          | 2.9       | 0.6           | 0.0                 | 0.0                  | 0.0           |
| Consumer Disc    | 12.1      | -3.0          | 8.2       | 10.7          | -1.7                | 0.5                  | -1.2          |
| Consumer Stp     | 10.0      | -10.8         | 7.5       | -1.6          | -0.9                | 0.0                  | -0.9          |
| Energy           | 0.0       | 0.0           | 9.3       | 15.6          | 0.0                 | -1.5                 | -1.5          |
| Financials       | 30.5      | -5.3          | 29.7      | -7.8          | 0.8                 | 0.0                  | 0.8           |
| Health Care      | 4.2       | -29.6         | 5.5       | -15.1         | -0.7                | 0.1                  | -0.6          |
| Industrials      | 3.0       | -19.6         | 7.3       | 4.1           | -0.9                | -0.3                 | -1.2          |
| Information Tech | 20.9      | -10.8         | 13.9      | -9.7          | -0.2                | -0.3                 | -0.5          |
| Materials        | 10.3      | -0.7          | 10.6      | -8.6          | 0.8                 | 0.0                  | 0.8           |
| Real Estate      | 0.0       | 0.0           | 0.9       | 2.5           | 0.0                 | 0.0                  | 0.0           |
| Utilities        | 0.0       | 0.0           | 4.1       | 37.0          | 0.0                 | -1.3                 | -1.3          |
| Cash/Fut/Other   | 6.3       | 0.0           | 0.0       | 0.0           | -                   | -                    | 0.5           |
| Total            | 100.0     | -7.2          | 100.0     | -2.0          | -2.9                | -2.4                 | -5.2          |

Sector Exposure<sup>9</sup>



Portfolio S&P BSE 500

| Top 20 Holdings & Key Contributors / Detractors |            |                          |            | May 2022                   | Ending               | Total               | Contribution to                |
|---|------------|--------------------------|------------|----------------------------|----------------------|---------------------|--------------------------------|
|   |            |                          |            | Key Contributors           | Weight (%)           | Return (%)          | Alpha (bps)                    |
| Scrip Name                                      | Weight (%) | Scrip Name               | Weight (%) | Fine Organic Industries    | 3.5                  | +8.5                | +40                            |
| ICICI Bank                                      | 9.5        | Persistent Systems       | 2.8        | ICICI Bank                 | 9.5                  | +1.3                | +26                            |
| Nestle India                                    | 6.2        | Hindustan Unilever       | 2.7        | Abbott India               | 2.7                  | +3.8                | +20                            |
| Titan Company                                   | 5.5        | Abbott India             | 2.7        | HDFC Life Insurance        | 2.9                  | +3.1                | +17                            |
| Infosys   | 5.4        | Mphasis                  | 2.4        | Saregama India             | 2.0                  | +2.0                | +13                            |
| HDFC Bank                                       | 5.1        | Campus Activewear        | 2.4        | May 2022                   | Funding a            | Tatal               | Contribution to                |
| Asian Paints                                    | 4.4        | Axis Bank                | 2.2        | May 2022<br>Key Detractors | Ending<br>Weight (%) | Total<br>Return (%) | Contribution to<br>Alpha (bps) |
| Cholamandalam Inv                               | 4.1        | Dixon Technologies India | 2.2        | Astral                     | 3.0                  | -19.7               | -56                            |
| Fine Organic                                    | 3.5        | Bajaj Finance            | 2.1        | Asian Paints               | 4.4                  | -11.7               | -29                            |
| Astral  | 3.0        | Info Edge India          | 2.1        | Titan Company              | 5.5                  | -9.9                | -28                            |
| HDFC Life Insurance                             | 2.9        | Saregama India           | 2.0        | Metropolis Healthcare      | 0.7                  | -32.6               | -27                            |
| Total   |            |                          | 73.5       | Persistent Systems         | 2.8                  | -13.0               | -27                            |



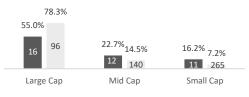
### Investment Objective

The objective of the strategy is to achieve long term capital appreciation by primarily investing in 'listed securities' in India. Since sustainability of returns and corporate governance form an important element of our investment philosophy, the investment approach integrates Environment, Social, and Governance ("ESG") factors in decision-making process in selection of any security in the portfolio.

### Portfolio Facts

| Structure:                                 | Discretionary PMS |
|--|-------------------|
| Firmwide AUM: <sup>3,5</sup>               | ₹ 40,812 Cr       |
| WO India Pioneers Eq ESG AUM: <sup>3</sup> | ₹8 Cr             |
| Minimum Investment:                        | INR 50 Lakhs      |
| Exit Load:                                 | Nil               |
| Benchmark:                                 | S&P BSE 500 TR    |
| Portfolio Characteristics <sup>10</sup>    |                   |
| Wt. Av. Market Cap (INR Cr)                | 207,830           |
| No. of Holdings                            | 39                |
| ROE (FY 22):                               | 20.2%             |
| PE (FY 23):                                | 22.9              |
| Projected Revenues (3 Yr CAGR):            | 16.0%             |
| Projected Earnings (3 Yr CAGR):            | 19.7%             |

### Market Cap Classification<sup>9</sup>



Portfolio S&P BSE 500

Classification as per Securities and Exchange Board of India (SEBI) guidelines for Mutual Funds. Additional information on the classification methodology is available upon request.

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# White Oak India Pioneers Equity ESG Portfolio

### **Market Review**

In May, S&P BSE 500 TRI index was down 4.2%. S&P BSE 100 LargeCap was down 3.7%, S&P BSE 150 MidCap down 4.9%, and S&P BSE 250 SmallCap down 8.1%.

FIIs were net sellers to the tune of US\$4.6bn in May 2022 while net buying by local mutual funds was US\$2.9bn. For the month, the Rupee depreciated by 1.6% while the benchmark 10-year G-Sec yields rose from 7.2% to 7.4%.<sup>13</sup>

Commodities were mixed, with Brent up 15% and the S&P GSCI Industrial Metals Index down by 6%.

In a reversal of sorts, sectors such as utilities and materials underperformed the market even as government owned companies continued to outperform.

Consumer staples, consumer discretionary and financials also outperformed the market. On a YTD basis though, utilities is the best performing sector while IT Services is the worst performing sector.

### **Performance Review**

The portfolio was down 5.0% in May, underperforming the benchmark by -79bps. The key contributors include Fine Organic Industries (+8.5%), ICICI Bank (+1.3%), and Abbott India (+3.8%) whereas Astral (-19.7%), Asian Paints (-11.7%), and Titan Company (-9.9%) were the key detractors.

Year-to-date, the portfolio is down 12.2%, underperforming the benchmark by -730bps. The key contributors include Cholamandalam Investment (+30.8%), Fine Organic Industries (+31.1%), and ICICI Bank (+1.7%) whereas Coforge (-33.2%), Persistent Systems (-23.0%), and Dixon Technologies (-30.0%) were the key detractors.

#### Notes:

(1) Performance is calculated basis time weighted rate of return method net of all fees and expenses; Individual client performance may differ. Past performance is not indicative of future results. Performance shown since September 1, 2021, as client monies were managed from this date. Performance related information provided herein is not verified by SEBI. Returns have been calculated using Time Weighted Rate of Return (TWRR) method as prescribed by SEBI (2) S&P BSE 500 Total Returns Index. CAGR : Compound Annual Growth Rate (3) All data is as of 31 May 2022. Part 2021 : From September 1, 2021, till December 31, 2021 (4) All returns and % changes are in INR terms unless otherwise stated. (5) Refers to aggregate assets under management or advisory for White Oak Capital Management Consultants LLP. (6) Source: Bloomberg, Factset. Further details are available upon request (7) Inception Date : September 1, 2021 (8) Returns for 1 year and less than 1 year are absolute returns, while more than 1 year are CAGR. (9) The number inside the bars denote the number of companies in each classification. (10) SI : Since Inception (11) FactSet's Attribution Analysis. Performance is gross of fees, taxes and expenses. Market Cap Classification as per Securities and Exchange Board of India (SEBI) guidelines for Mutual Funds. Performance related information provided herein is not verified by SEBI. (12) Factset's Attribution Analysis: GICS Classification. (13) Source: Bloomberg, further details are available upon request. Performance is gross of fees, taxes and expenses. Performance related information provided herein is not verified by SEBI.

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**Direct Investment:** For availing Portfolio Management Services you can reach us directly without any third-party intermediation by emailing us at <u>contact@whiteoakindia.com</u> or by calling us on <u>+91-22-62308100</u>.